



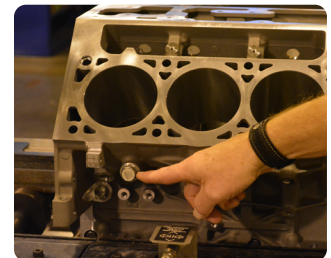
# BUILDING ON A LEGACY OF SUCCESS:

## Manufacturing

The Business Council's origins date back to 1914 with the founding of Associated Industries of New York State, Inc., the organization which merged with the Empire State Chamber of Commerce in 1980 to form The Business Council of New York State, Inc. Today, as the state's largest statewide employer association, we represent nearly 2,300 private sector employers from across New York State, in manufacturing and all other major segments of the state's economy.

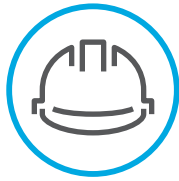
The Business Council is primarily an advocacy organization, and our lobbying team focuses on the New York State Legislature and its regulatory agencies. We also provide members with updates on changing legal requirements, and assist members with their regulatory compliance issues.

Our advocacy efforts have focused on state laws and policies impacting manufacturers, a sector that continues to provide high paying jobs and regionally significant economic activity across New York State. We believe New York needs to do more to promote its industrial base, to encourage new capital investment and re-investment in our existing manufacturing sector, to support ongoing research and development efforts, and to promote the retention and creation of high-paying jobs.



The following outlines several of our major victories benefiting manufacturers. To learn more about The Business Council and becoming a new manufacturing member, please contact Johnny Evers, *Director of Government Affairs* by phone **518-465-7511 ext. 205**, email [ken.pokalsky@bcnys.org](mailto:ken.pokalsky@bcnys.org) or visit [www.bcnys.org](http://www.bcnys.org) today!

## KEY 2023 MANUFACTURING VICTORIES:



Led a 50-group coalition to stop prevailing wage expansion to private sector projects



Assured new “e-building” mandates, generally prohibiting the use of fossil fuels in new construction, excluded industrial and commercial process equipment, avoiding costly and impractical restrictions on new manufacturing facilities



Successfully advocated for a state tax exemption for “GILTI” (global intangible low-taxed income), avoiding unintended increases in state-level tax liabilities for the state’s largest employers



Continued work to assure that “energy-intense, trade-exposed” industries are protected from significant cost increase under the state’s pending greenhouse gas “cap and invest” regulation

## OUR LONG HISTORY OF SUCCESSFUL ADVOCACY ON BEHALF OF MANUFACTURING MEMBERS:

**2022**

### PRODUCER RESPONSIBILITY

Opposed legislation to impose “expanded producer responsibility” mandates, and material use prohibitions on packaging and paper product manufacturers

**2021**

### DEFEATED GREENHOUSE GAS TAX

Our analysis led to the defeat of a proposed multi-billion dollar tax on greenhouse gas emissions, saving business \$5 billion or more in annual assessments

**2021**

### PASS-THROUGH ENTITY TAX

Secured passage of a “pass-through entity tax” mechanism that restored federal deductibility for state taxes on income earned through unincorporated businesses

**2021**

### CORPORATE FRANCHISE TAX

Opposed Senate and Assembly proposals for permanent increase in the corporate franchise tax (up to 9.5%) and the reinstatement of the capital base alternative tax for manufacturers

**2018**

### DECOUPLED TAX CODE

Led efforts to decouple New York’s tax code from federal changes, to avoid state-level tax increases on foreign earnings and income

**2017**

### WORKERS’ COMPENSATION

Led a 60-group coalition to secure Workers’ Compensation reforms, resulting in more than \$1 billion in annual premium reductions

**2017**

### ELIMINATED 18-A TAX

Helped end the \$500 million annual section 18-a tax on energy consumption

**2015**

### EXTENDED BROWNFIELD PROGRAM

Led efforts to extend the Brownfield Program for 10 years, grandfathered many in the pipeline, and extended the program to Superfund sites

**2015**

### DEFEATED CHEMICAL BILL

Led efforts to defeat legislation prohibiting certain chemicals in consumer products

**2015**

### KEPT NYC TAX LIABILITY IN LINE

Successfully opposed proposal to extend NYC tax liability to upstate business taxpayers with more than \$1 million in NYC-based receipts