

# Micro-Credentials for Talent Development

Thursday, June 24, 2021 | 11:00 AM – 12:00 PM

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Working to create economic growth, good jobs and strong communities across New York State.

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# Micro-Credentials for Talent Development

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June 24, 2021: Business Council of NYS

Cynthia Proctor  
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Office of the Provost  
SUNY System Administration

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# ABOUT SUNY AND TALENT DEVELOPMENT

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The State University of New York (SUNY) is the largest public comprehensive system of higher education in the United States.

Comprised of 64 campuses (community colleges, comprehensive colleges, technology colleges, doctoral degree granting institutions), more than 95 percent of all New Yorkers live within 30 miles of a SUNY campus.

As an economic driver for New York State, SUNY continuously strives to build and maintain strong partnerships with business and industry, K-12, and the communities we serve—working to support organizational goals, help current workers keep pace with change and advance in their careers, create new jobs, and train the talented workforce of tomorrow.

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# ABOUT SUNY AND TALENT DEVELOPMENT

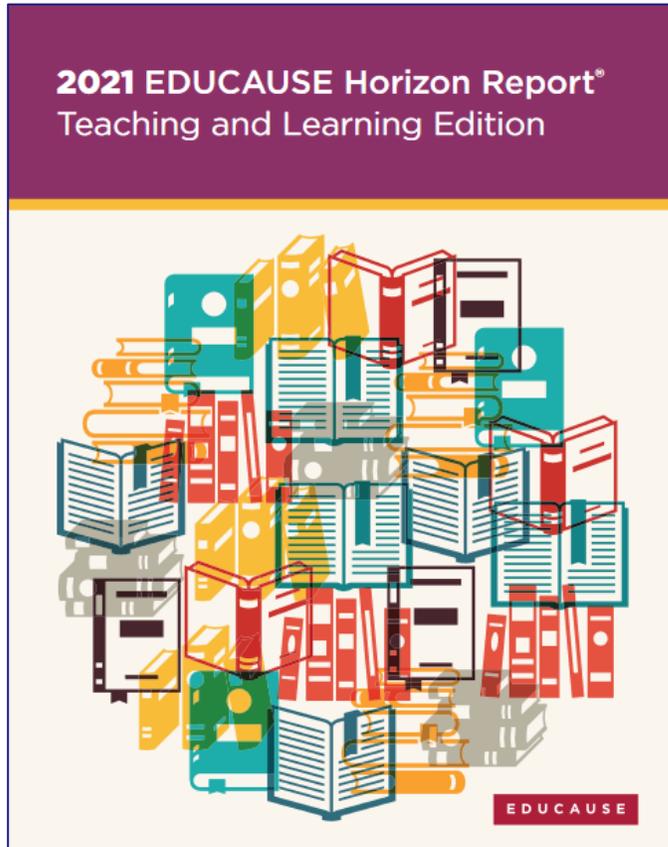
- ✓ 30 outstanding community colleges: workforce-focused certificate and degree programs, continuing education, targeted job training, apprenticeships
- ✓ Market-aligned, innovative certificate and degree programs across all campus types
- ✓ 10 Educational Opportunity Centers & 2 Attain Labs
- ✓ SUNY Online Training Center
- ✓ Small Business Development Centers
- ✓ Academic/Industry research partnerships

## ✓ HIGH QUALITY MICRO-CREDENTIALS!

**SUNY adopted a System-wide Micro-Credential Policy in 2018.**

**Today we offer over 250 micro-credentials in 30+ disciplinary areas.**

# MICRO-CREDENTIALS AND HIGHER EDUCATION



“Micro-credentials are quickly becoming a mainstay of the higher education landscape. **Defined by the State University of New York (SUNY)** as credentials that “verify, validate, and attest that specific skills and/or competencies have been achieved,” micro-credentials “differ from traditional degrees and certificates in that they are generally offered in shorter or more flexible timespans and tend to be more narrowly focused.”

# MICRO-CREDENTIALS DEFINED



Can be online, in the classroom, on the job site, or a hybrid model

Can be for credit, non-credit, professional development

# FINDING HIGHER EDUCATION'S NICHE



**Future Learn**  
FutureLearn launches first suite of microcredentials with leading universities in UK, US and Australia Feb. 2020.



# HIGH QUALITY MICRO-CREDENTIALS DEFINED

*SUNY's policy features a "SUNY-specific" micro-credential definition. Each SUNY micro-credential:*

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1. Verifies specific skills & competencies have been achieved
  - Credit and non-credit micro-credentials have set learning outcomes and assessments
2. Is endorsed by the issuing campus
3. Is developed through faculty governance procedures
4. Is meaningful and of high quality
  - Strategic, portable, stackable
  - Documented on transcript
  - Leverage digital badges to represent completion



# Supply Chain Micro-Credential:

## Intro

Earners will learn supply chain management for products and services and address the impact of the global economy on the management process. Topics covered include formulating strategies for superior customer service, quality, logistics, inventory management, performance measurement, information management, and integrated supply chain management in a highly competitive global market.



### Who is eligible?

All Learners



### Instruction Method

Online



### Credit or Non-Credit

Credit



### Skills

Customer Service  
Global Market  
Information Management  
Inventory Management  
Logistics  
Quality  
Performance Measurement



### Time to Complete

Months

### Requirements

BADM 249 Management 3 credits Receive a "C" or better in this course.

BADM 259 Supply Chain Management- 3 credits Receive a "C" or better in this course.



### Stackable to Degrees

A.A.S Business Administration  
A.S Business Administration  
B.B.A Business Administration





[Additional Details](#)

## Workplace Communication and Information Technology

Issued by [SUNY Old Westbury](#)

Earners of the Micro-Credential will have demonstrated basic theoretical and practical knowledge of information technology and business communications: how to acquire, analyze, and utilize information, and how to communicate effectively with management, peers, and customers. Students entering the workforce or workers upgrading their skills who complete the Micro-Credential will be equipped to contribute useful insights and operational capabilities to the enterprises that employ them.

### Skills

Analytical Skills / Critical Thinking

Ethical Workplace Practices

Foundational Concepts In Information Technology

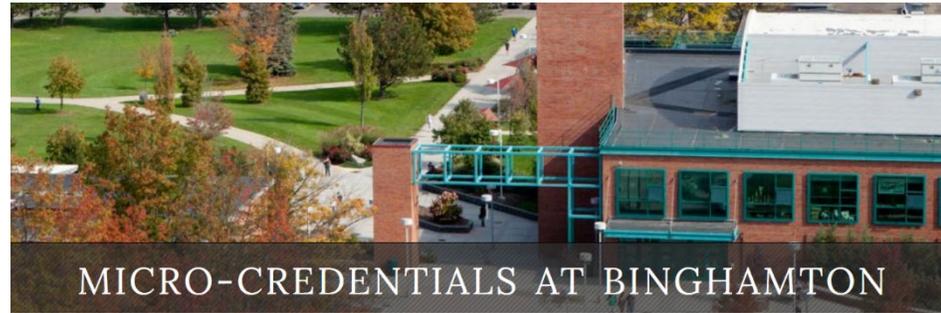
Information Gathering And Analysis

Professional Communication Skills

Social Responsibility

Eight-credit micro-credential can be applied toward Old Westbury's Bachelor's Degree in Professional Studies





Introduction to Java

Linux Command Line Fundamentals

Advanced Algorithms

Advanced Machine Learning

Introduction to Algorithms

Introduction to Computer Networks

Introduction to Machine Learning

Introduction to Python

Probability for Data Science

Advanced Probability & Statistics

Introduction to Probability &  
Statistics

Project Management Essentials

Project Management Fundamentals

Quality Management Fundamentals

Lean Six Sigma Black Belt

Lean Six Sigma Green Belt

Lean Six Sigma Green Belt Healthcare

Lean Six Sigma White Belt

Lean Six Sigma Yellow Belt

Lean Six Sigma Yellow Belt Healthcare



**Level:** Foundational

[Additional Details](#)

## Introduction to Baking

Issued by [Mohawk Valley Community College](#)

This Micro-Credential will provide a early milestone for our pastry arts students as well as a credential for workforce development based on meetings with area employers looking for a specific skill set for their operations This the first of two micro credentials in baking.

### Skills

Bakery

Baking - Basic Piping And Writing

Baking - Creams / Fillings

Baking - Fruit And Chocolate Garnishes

Baking Skills

Baking - Splitting/Filling/Masking Cakes

Cake Decoration

Pastry

### Earning Criteria

- FS121 Baking 1 This course introduces the bakery shop preparation of cakes, cookies, muffins, sweet rolls, and breads, including the mixing of ingredients and shaping of dough. It covers the ingredients used in the preparation of baked goods, and the tools and equipment used in the bakery shop.
- FS213 Cake Decorating This course presents the use of decorating tools, icing, and spray guns. Emphasis is placed on the preparation of cakes for decorating, types of icings, and the art of flower making.
- FS205 Baking 2 This course emphasizes commercial baking skills as they are developed and practiced. Danish pastry, puff pastry, sponge dough, yeast breads, tarts, choux pastry, and holiday specialties are prepared. Proper uniform is required. Prerequisite: FS121 Baking 1.

Turning Stone  
RESORT | CASINO

11 Credits Stack to MVCC  
Culinary Arts AOS degree





Developed for a prominent local resort: hospitality focus

Reimagined for health care, now working with a local hospital

Nine Credit MC stacks to Ulster's AAS in Business & Entrepreneurial Studies or the AS in Individual Studies: Business

## Leadership

### 9-Credit Microcredential

9 credit Credential

1-800-724-0833 ext. 5018 or 5022

[admissions@sunyulster.edu](mailto:admissions@sunyulster.edu)

#### Program Description

The microcredential in Leadership, developed with local community partnership, applicable to management and other jobs in business, will enable students to demonstrate competency in the characteristics and behaviors of leaders; understanding of organizational cultural goals, strategies and best practices for good leadership; as well as ways that leaders assess success and pivot to improve.

This microcredential, earned after student demonstration of proficiency in leadership skills, recognizes the achievement of competencies that have validity with employers. This microcredential is not registered with the State Education Department, but serves as institutionally recognized portable evidence of student mastery of these competencies and skills.

#### Student Learning Outcomes

At the end of the microcredential in Leadership, students will be able to:

- Articulate characteristics and behaviors of leaders
- Identify key organization cultural goals, strategies, and implementation ideas for good leadership
- Analyze business scenarios and situations to determine how a good leader would respond
- Articulate and analyze ways that good leaders can assess success and pivot to improve

#### Developmental Assistance Available

For students who do not meet basic reading and math requirements or who have other learning issues, extra assistance is readily available through SUNY Ulster's Center for Academic Planning & Support in VAN 247: [caps@sunyulster.edu](mailto:caps@sunyulster.edu) or (845) 687-5039.

For more information contact [Admissions](#).

[Leadership Curriculum](#)

# WHY MICRO-CREDENTIALS?

## The Demand for Life-Long Learning

“The concept of a ‘career’ is being shaken to its core, driving companies toward ‘always-on’ learning experiences that allow employees to build skills quickly, easily, and on their own terms.”

Source: *Rewriting the Rules for the Digital Age*, 2017 Deloitte Global Human Capital Trends

## Closing the Skills Gap

*“60% of executives and hiring managers think most college grads ready for entry-level positions; only 33% of execs and 25% of hiring managers feel grads have the skills or knowledge to advance.”*

Source: AACU/ Newman’s Own Foundation, May 2018

## Give New Yorkers the Credentials to Succeed

“There will be 55M job openings through 2020: 24M from newly created jobs and 31M due to baby boom retirements: 35% will require at least a bachelor’s degree, 30% will require some college or an associate’s degree.”

**42%**  
OF NEW YORKERS HAVE A HIGH SCHOOL DIPLOMA OR LESS

Source: Georgetown University Center on Education and the Workforce, 2013

## Addressing Pandemic Challenges

- Support businesses, schools, and communities respond to their new normal
- Support those who lost jobs and/or whose jobs are changing because of the pandemic
- Support high school students who have delayed enrolling in college

# SUNY POLICY HIGHLIGHT: ENCOURAGING MULTIPLE TYPES OF MICRO-CREDENTIALS



*Motivate Existing Students to Persist*

*Add Skill Sets Complimentary to their Major*

*Ongoing Professional Development*

*Upskill Incumbent Workers*

*Address Emerging Employer Needs*

*Financial Crime Investigation*

*Wind Energy Technology*

*Kitchen / Baking*

*Career Development for School District Administrators*

*Essential Tableau Skills*

*Data Modeling*

*Essential Project Management Skills*

*Astro/Particle Physics*

*Core Competencies in Disaster Preparedness*

*Applied Creative Thinking & Problem Solving*

*Customer Service*

*A New Access Point to or Back to Higher Education*

# ATTRIBUTES OF A STRONG MICRO-CREDENTIAL PROGRAM

- Specific learning outcomes identified
  - How do these learning outcomes align with your current needs?
- Skills and competencies to be mastered are clearly defined
  - Are skills and competencies limited to one brand or one product vs. general know-how that can be broadly applied?
- Opportunities to use a particular micro-credential for multiple audiences
  - New hires, those moving into a management position, those shifting positions and/or who may need to backfill for a given position
- Completion of the micro-credential is represented with a digital badge
  - If not, will earners receive some documentation stating skills and competencies mastered?
- Completion of a micro-credential is recorded on a students' transcript?

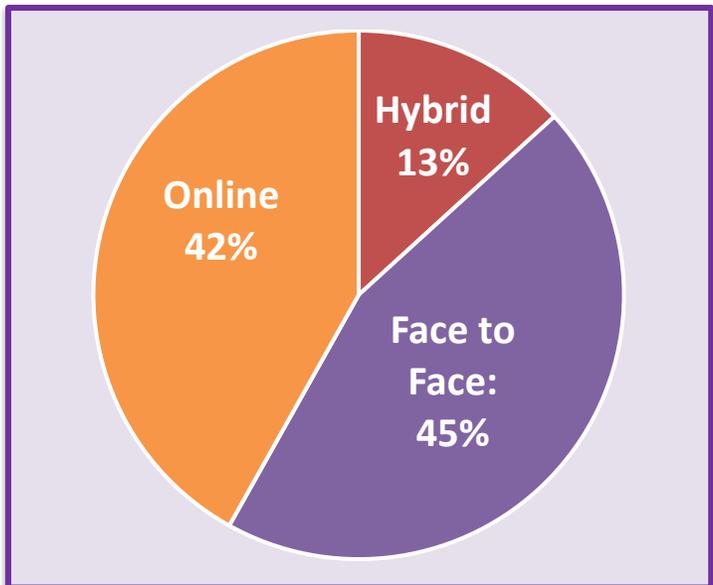
# ATTRIBUTES OF A STRONG MICRO-CREDENTIAL PROGRAM

- Flexibility
  - Can the micro-credential be taken online? Can it be taught at the jobsite? Are there options for an expedited delivery?
- Rigor of Development Process
  - How was the micro-credential created and approved? Who was involved in the approval process?
- Stated alignment of micro-credentials to business/industry needs
- Integrity of Instruction
  - Who is providing the instruction? Who is verifying that the specified skills and competencies have been met? Are they college faculty? Do they have teaching experience?
- Pathways
  - Is the micro-credential for-credit, non-credit or for professional development? Is there a pathway from non-credit to credit? Is there a pathway to stack the credits of a micro-credential toward a certificate, initial or advanced degree?

# SUNY MICRO-CREDENTIALS: BY THE NUMBERS

**265**  
Micro-Credentials

**20**  
Campuses



60% (159) of SUNY MCs Stack to a Credit-Bearing Certificate or Degree!

MC to Associate Degree	81
MC to Certificate (Assoc level)	4
MC to Minor	2
MC to Bachelors	38
MC to Undergraduate Certificate	6
MC to Masters	18
MC to Advanced Certificate	3
MC to Doctorate	2

For Credit: 180	Non-Credit: 85	
Undergrad	Graduate	Prof Dev

# SUNY MICRO-CREDENTIALS: 30+ AREAS OF FOCUS

Agricultural - Technology

Animal Science

Automotive

Business

Career (Academic and Professional)

Child Care

Civic Engagement

Communication

Computer Science

Construction - Carpentry

Construction - Masonry

Construction Technology

Criminal Justice

Culinary

Data Science

Data Science - Sports Law

Diversity, Equity & Inclusion

Drone/UAS

Education

Emergency / Disaster

Readiness

Engineering

eSports

Gender Studies

Global

Health and Healthcare

Information Technology

Interior Design

Languages

Literature

Manufacturing

Marketing

Math and Logic

Physical Education - Coaching

Plant Science

Psychology

Renewable Energy - Wind

Research

Social Work

Special Education

STEM

SUNY Gen Ed

Welding

# HOW TO GET STARTED?

- Are there current micro-credentials you are interested in?
- Do you want to have a conversation about existing needs?
- Do you want to learn more about micro-credentials generally?
- Contact me for an easy-to-schedule session:  
[cynthia.proctor@suny.edu](mailto:cynthia.proctor@suny.edu)
- New and improved website to launch next week with MC Directory: [www.suny.edu/microcredentials](http://www.suny.edu/microcredentials)
- See New Partner Flyer

**THANK YOU!**

cynthia.proctor@suny.edu  
[www.suny.edu/microcredentials](http://www.suny.edu/microcredentials)

# Thank you!

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# Contact

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