



The Hudson  
Renewable Energy Institute  
THREI.org



**Renewable Energy Conference: A Leadership Forum on Energy Policy**  
**Tuesday, June 26 - Wednesday, June 27 • Poughkeepsie**

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## CRAIG ORCHANT

### ANSONIA PARTNERS LLC

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#### MANAGING PARTNER

Craig specializes in structuring innovative solutions for our clients at Ansonia Partners. He has a keen understanding of the financial, operational, management, and regulatory issues facing many energy and infrastructure businesses. Craig is also responsible for Ansonia's relationships with institutional investors, capital providers and fund managers. It is this combination of skills that enables him to identify the creative yet practical opportunities for his clients. Craig has advised, structured, and underwritten over \$20bn of energy and infrastructure transactions. He has also acted as a direct investor in nearly \$1bn of energy resources and structured credit assets and managed a \$4bn debt and equity portfolio. Prior to founding Ansonia Partners and ERM Capital, its affiliated merchant bank, he was a founding partner of EA Markets, an investment banking firm focused on capital solutions and corporate finance. Previously, he was Head of Corporate Finance and Risk Management at Barclays Capital, and before that, Head of Project and Infrastructure Finance at Deutsche Bank. Before his many years in the financial world, Craig started his career as a professional geotechnical engineer. Craig earned an MBA from Columbia Business School and a Master of Science from Cornell University.

