



Renewable Energy Conference

June 27 - 28, 2017 • Marist College, Poughkeepsie

David (Dave) Pacyna North American T&D Group

David (Dave) Pacyna has worked for more than 30 years in the energy industry. He began his career in 1983 at Westinghouse Electric Corporation where he served in a variety of management and business development roles, working throughout the US, North & South America, Europe, the former Soviet Union, and the Middle East. After the acquisition of Westinghouse's power generation business by Siemens in 1998, Dave assumed the position of Senior Vice President, Global Strategy & Corporate Development for the Siemens Power Generation Group.



In October 2002, he became President & CEO of Siemens Power Transmission & Distribution Inc. He retired from Siemens in April 2012 as CEO of Siemens' North American Power Transmission & Distribution Divisions. During his time at the helm of Siemens T&D, Dave led through a period of turnaround and subsequent transformational growth. Under his leadership the Siemens North American T&D business went from \$250M in annual sales and \$20M loss in 2002 to \$2.2B in annual sales and 10% net profit margin in 2012. Dave directed the addition of new business lines (Service and Turnkey Projects), the development new products, concluded 5 significant acquisitions, and transitioned the company into one of the leading T&D technology and smart grid solution providers serving the North American market.

In March 2013, Dave partnered with Falfurrias Capital Partners to make strategic investments in power transmission & distribution product companies serving the electric infrastructure industry. He currently serves as Chief Executive Officer of the investment platform, North American T&D Group, which includes the Instrument Transformer Equipment Corporation (ITEC) and Advanced Control Systems (ACS). Dave is a past board member of the smart grid startup, Utilidata; he is also a former board member of the North American Electric Manufacturer's Association's Power Equipment Division, the CIGRE National Executive Committee, and the Siemens Foundation. He is a current board member at the Hudson Renewable Energy Institute in Poughkeepsie, NY. He has a BSME from Union College, Schenectady, NY. Dave resides in Raleigh, North Carolina with his wife, Andrea and two daughters.